

# UNIVERSAL INVESTMENT REALTY

Amado M. Villanueva, Real Estate Broker • Notary Public

Residential • Commercial • Business Opportunities

Tel. (415) 755-4100, Res.: (415) 992-2468

65 Washington Street • Daly City, California (94014)

189



**imperial**  
protective agency

1756 fillmore street, san francisco, ca (94117)

563-1135

WEBSTER ROBERTSON, Jr.  
Owner

1278 20th Avenue • San Francisco, California 94122 (415) 665-5553

**mazzy's fire extinguishers**  
sales & service

**INSURANCE—CONTD**

Crump International Co 3 Embarcadero Center Suite 1620  
Cuneo J P & Co 717 Market St Rm 522  
Custard Insurance Adjusters 70 Duran Av  
Cypress Insurance Co 1 Market Plaza Suite 345  
Damatto & Gale Insurance Brokers 220 Sansome St 10th Fl  
Deal Curtis & Co 1 California St Rm 930  
Deal Saml F 550 California St Rm 500  
Deans & Homer 340 Pine St 2d Fl  
Deflino & Shea Insurance Agency 183 West Portal Av  
Dellartino & Kelly Insurance 2293 Chestnut St  
De Long Insurance 301 Junipero Serra Blvd  
Demartini Jos A 4194 Mission St  
De Palma-Albert Philip J Fraher Ins Co 4364 Mission St  
Design Professionals Financial Corp 50 California St Rm 545  
De Wulf Insurance Agency 4430 California St  
DeWam Jess (Sub Ofc) 1485 Bayshore Blvd Rm 245  
Dimock & Associates 425 California St Rm 301  
Doran West 360 Pine St 3d Fl  
Douglas Hargis & Malmgren Inc 4176 Mission St  
Dowd Brothers 756 Sacramento St  
Dove Harry S Jr 1515 Sloat Blvd Rm 10  
Drexel Burnham Lambert Inc 601 Montgomery St Rm 702  
Duering & Associates Inc 1300 Hobart Bldg  
Dunning Rudolf L 1300 Hobart Bldg  
Dukes Wm & Co 3560 Geary Blvd  
Duncan Insurance Service 95 Lobos St  
Duncanson & Holt Inc 100 California St Rm 640  
Durnal Roubt F Insurance Assoc Inc 361 California St Rm 605  
Edelstein Maurice 1300 Hobart Bldg  
Ellis Wm A & Co Ins 417 Montgomery St Rm 422  
Emmett & Chandler 601 Montgomery St Rm 725  
Empire Agency Corp 518 Sutter St 2dfl  
Empire Agency Corp 520 Sutter St  
Empire General Life Insurance 369 Pine St Rm 527  
Empire Insurance Of California 1623 Russ Bldg  
Employee Benefit Insurance 1230 Russ Bldg  
Employers Insurance Of Wausau 550 California St Rm 1200  
Employers Overload 1022 Wells Fargo Bk Bldg  
Employers Reinsurance Corp 50 California St Rm 2510  
Enos Laura J Foster & Levin  
Equitable Capital Corp 855 Sansome St 2nd Fl  
Equitable Life Assurance Soc Of The U S 1  
Market Plaza Suite 1950  
Equitable Life Assurance Soc Of The U S 1  
Market Plaza Suite 1900  
Equitable Life Assurance Society Of The U S 1  
Market Plaza Suite 1801  
Equitable Life Assurance Society Of The U S 120  
Montgomery St Rm 1004  
Equitable Life Assurance Society Of The U S 120  
Montgomery St 7th Fl  
Equitable Life Assurance Society Of U S (Dist  
9c) 1044 Wells Fargo Bk Bldg  
Equitable Life Assurance Society Of U S The 5  
Thomas Mellon Cir Suite 304  
Equitable Real Estate Management 1 Market Plaza  
Suite 1950  
Esis Inc 1 Embarcadero Center Suite 810  
Etzler Russell W Insurance Broker 319 West Portal Av  
Excess & Special Insurance Services 114 Sansome St Rm 640  
Excess & Special Risk Market Inc 1 Market Plaza 10thfl  
Executive Financial Service Inc 5th Fl Wells Fargo Bk Bldg  
Export Credit Insurance Association 3  
Embarcadero Center Suite 2045  
F I A M Co 166 Geary St Rm 500  
Farmers Insurance 2340 Irving St Rm 101  
Farmers Ins Group 1270 Russ Bldg  
Farmers Ins Group 1255 Post St Rm 625  
Farmers Insurance 1700 Irving St  
Farmers Insurance 833 Market St Rm 803  
Farmers Insurance 786 Ulloa St  
Farmers Insurance Agency 1238 9th Av  
Farmers Insurance Co 3410 Geary Blvd Rm 343  
Farmers Insurance Co 4221 Mission St  
Farmers Insurance Co 1434 Taraval St  
Farmers Insurance Group 123 Waverly Pl  
Farmers Insurance Group 303 12th Av  
Farmers Insurance Group 1377 9th Av  
Farmers Insurance Group 1783 23d Av  
Farmers Insurance Group 4200 California St Rm 201  
Farmers Insurance Group 301 Clement St  
Farmers Insurance Group 1249 Geneva Av  
Farmers Insurance Group 913 Phelan Bldg  
Farmers Insurance Group 1005 Market St Rm 201  
Farmers Insurance Group 4224 Wells Fargo Bk Bldg  
Farmers Insurance Group 2645 Ocean Av  
Farmers Insurance Group 445 Sutter St Rm 436  
Farmers Insurance Group 2031 Union St Suite 5  
Farmers Insurance Group 1801 Van Ness Av Rm 340  
Farmers Insurance Inc 1208 Flood Bldg  
Farrell Boese & Whited 1119 Hobart Bldg  
Feder Allen S And Co Inc 369 Pine St Rm 220  
Ferguson H K Co The 180 Howard St  
Fidelity & Deposit Co Of Maryland 255 California St Rm 707  
Figari Marshall B Insurance Co 55 New Montgomery St Rm 308  
Figueroa John P Insurance Agency 119 Sacramento St  
Financial Planners Equity Corp 1255 Post St Rm 510  
Fireman's Fund American Life Insurance Co 1  
Market Plaza 10thfl

**INSURANCE—CONTD**

Fireman's Fund Insurance 3333 California St  
**FIREMAN'S FUND INSURANCE**  
COMPANIES, Spear St Tower, 1 Market Plaza (94105) Tel 777-9900  
First Far West Life Ins 333 Market St Rm 1130  
Fisher Neil D & Associates 1300 Hobart Bldg  
Flamer & Co 50 California St Rm 960  
Fong Jack Lee Insurance Agency 577 Columbus Av  
Fong Melvin G Insurance Agency 948 Monadnock Bldg  
Fors Dearborn Life Ins 1012 Russ Bldg  
Founders Title Co 1870 Union St  
Founders Title Group 265 Montgomery St  
Founders Title Insurance 1401 Noriega St  
Frederickson Insurance Ageys Inc 351 California St Rm 520  
Fremont Indemnity Co 201 California St Rm 1200  
Fritz Insurance Brokers 735 Market St 4thfl  
Fugazi James Bulotti & Co 265 Columbus Av  
G & K Insurance 1428 Irving St  
Garner S V 311 California St Rm 609  
General Accident Group 635 Sacramento St Rm 400  
General American Life Insurance Co World Trade Center Rm 2508  
General Cover Underwriters Assn 100 Pine St Rm 1350  
General Insurance 900 Mills Bldg  
General Insurance Co 1729 Taraval St  
General Reinsurance Corporation 555 California St Rm 4900  
Gerling Global Reinsurance Corp (Us Br) 555 California St Rm 4990  
Gilbert Earle C 1537 Franklin St Rm 301  
Gillette-Black & Assoc Insurance 145 Natoma St 2dfl  
Gilson Gerald A & Associates 46 Kearny St Rm 304  
Giorgi Julius 4200 Mission St  
Giorgi-Repetto Ins Agnt 1280 Columbus Av  
Goldman Richd N & Co 2525 Alcoa Building  
Grain Dealers Mutual Insurance Co 601  
Montgomery St Rm 300  
Grand Pacific Life Insurance Co Ltd 61 Brenham Pl  
Graves Insurance Brokerage 1126 Russ Bldg  
Great American Life Ins Cos 50 California St 26th Fl  
Great-Western Life Insurance Co 8thfl  
Transamerica Pyramid  
Greater Bay Insurance Agency 1801 Van Ness Av Rm 310  
Greer Insurance Agency 5517 Geary Blvd Rm 202  
Groff Michl J 1112 Central Tower Bldg  
Guardian Life Insurance Co 601 California St Rm 4th Fl  
Guardian Life Insurance Co 850 Montgomery St 4th Fl  
Guardian Life Insurance The 1755 Alcoa Building  
Guglielmino S C Insurance 3302 Balboa St  
Gulf Atlantic Life 1275 Market St  
Gulf Atlantic Life Ins 425 California St Rm 1301  
Gulf Insurance Company 433 California St Rm 900  
Gutmann B E And Co 220 Sansome St 6thfl  
Guyett R G And Co 114 Sansome St Rm 512  
H & W Insurance Service 360 Pine St 4th Fl  
Hall Frank B & Co Of Ca 1 Market Plaza Suite 2100  
Hall Wm V Insurance 1315 23d Av Rm 200  
Handy-Parker Administrators pier 3 The Embarcadero N  
Hanover Insurance 130 Sutter St 5thfl  
Hansen & Rowland Inc Of California 120 Bush St  
Harbor Insurance Co 50 California St Rm 420  
Hartford Insurance Group 650 California St 5th Fl  
Hartford Insurance Group 650 California St 8thfl  
Harvey Insurance Inc 625 Market St Rm 311  
Heavy Insurance Inc 2131 19th Av  
Hearthstone Ins Co Of Massachusetts 401 Taraval St  
Heffernan Keiler & Doble Inc 100 Mission St Rm 1000  
Herron Jerome V 129 Forest View Dr  
Herman P L & Co Inc 260 California St Rm 200  
Herold Rudolph Jr Co 230 California St Rm 206  
Hijazi I A & Associates 166 Geary St Rm 502  
Hijazi M A Insurance 5226 Diamond Heights Blvd  
Hill Al Association 1300 Hobart Bldg  
Hodson G L & Son Inc 50 California St Rm 2460  
Home Insurance Company 3 Embarcadero Center Suite 1900  
Home Life Insurance Of New York 500 Merchants Exch Bldg  
Honrado & Associates 4971 Mission St  
Horn & Co 244 Taraval St  
Howden Alex Insurance Serv Inc 311 California St Rm 326  
Hughes Gilbert & Rhoades 111 Pine St Rm 905  
Hunter Allyne 550 California St Rm 1100  
Hurley Jack L 550 California St Rm 626  
I M A Insurance Service Of California 215 Leidesdorff St 2d Fl  
I N A Insurance Of North America 2 Embarcadero Center Suite 750  
I N A Insurance Co 333 Market St Rm 1720  
I West Insurance Managers 100 California St Rm 300  
Ideal Realty 1729 Taraval St  
Ignacio & Villanueva Insurance Assoc 3224 24th St  
Imco Insurance Management Corp 22 Battery St Rm 700  
Improved Risk Mutuals 220 Mills Bldg Rm 375  
Independent Order Of Foresters High Ct Of Ca North 632 Wells Fargo Bk Bldg  
**INDEPENDENT ORDER OF FORESTERS**  
THE, 903 Sneath La, Suite 227, San Bruno, Tel 852-3484  
Independent Planners Corp 1255 Post St Rm 510

**INSURANCE—CONTD**

**INDUSTRIAL INDEMNITY CO 255**  
California St (94120), Tel 986-3535  
Industrial Risk Insurers 1 Embarcadero Center Suite 1801  
Informatics Incorporated (Div Of Equitable Ins) 1  
Market Plaza Suite 1018  
**INSURANCE BROKERS MULTIPLE, 3496**  
22d St (94110) Tel 282-5210  
Insurance Company Of North America 1  
Embarcadero Center 11thfl  
Insurance Company Of The Pacific Coast 433  
California St Rm 905  
Insurance Concepts 2435 Polk St  
Insurance Educational Association 300  
Montgomery St Rm 905  
Insurance Services Office 550 California St 14th  
Fl  
Insurance Unlimited 445 West Portal Av  
Intere Intermediaries Inc (Re-insurance Brokers)  
1 Market Plaza Suite 1604  
International Group Insurance Agency 414 27th Av  
Interstate National Corp 111 Pine St Rm 710  
Investor's Mortgage Insurance Co 2020 Russ Bldg  
J A C L California Blue Shield 1765 Sutter St  
**JACK LEE FONG INSURANCE AGENCY,**  
577 Columbus Av (94133) Tel (415) 956-  
3990, 956-3991 Or 826-0778  
Jaffe & Schlosberg Inc 3502 Geary Blvd  
**JAMES FRED S & CO, 1 Embarcadero**  
Center, 34th Fl (94111) Tel 433-4800  
Joe Geo L Insurance Agency 301 Clement St  
Jefferson Standard Life Insurance Co 960 Grant  
St  
Jeffrey S Lee Insurance Agency 303 12th Av  
Joe Martin Insurance Agency Inc 1024 Pacific Av  
Johnson Edwin T 278 Stonecrest Dr  
John David Insurance Service 1885 Lombard St  
John Hancock Mut Life Ins Co 1 Market Plaza  
Suite 1201  
John Hancock Mut Life Ins Co 111 Pine St Rm  
1720  
John Hancock Mutual Life Insurance Co 2037  
Irving St Rm 200  
Johnson & Anton Inc 3 Embarcadero Center Suite  
2020  
Johnson & Higgins Of California 601 California St  
10thfl  
Johnson & Moyles Ins 615 Hobart Bldg  
Johnston & Son Of California 114 Sansome St  
Rm 515  
Jones Geo W Jr Inc Serv 4910 3d St  
Jones-Horn Insurance Brokers 440 Pacific Av  
Jow Allen C H 835 Clay St Rm 213  
Jow Sallie Lowe 835 Clay St Rm 213  
Juncker & Juncker 114 Sansome St Rm 533  
K L S & Assoc (Grand Pacific) 61 Brenham Pl  
Kahn & Nippert Co 832 Pine St Rm 800  
Kaine & Mc Auliffe 601 Montgomery St Rm 1100  
Kameko Robert Y Inc 1680 Post St Suite C  
Kautz R L & Co 100 Shell Bldg Rm 1000  
Keesh Douglas W 2062 Great Hwy  
Keller & Co Insurance 808 Hobart Bldg  
Kelly Harry M 5840 Geary Blvd Rm 104  
Kelly Mathew E 500 Sansome St Rm 210  
Kelly Michl 576 Sacramento St Rm 100  
Kemp Lorna M Mrs 1182 Market St Rm 214  
KINDER & LAUCI 50 California St Rm 800  
**KIND D F & CO INC, 50 California St, Rm**  
**1890 (94111) Tel (415) 798-1119**  
Kirushkin Eug L Insurance Agency 499 8th Av  
Kittel & Regan 5012 Mission St  
**KLEIN & CO INC, 611 Clement St (94118)**  
**Tel 751-2053**  
Korinthis Wm 306 Hobart Bldg  
Kraft Insurance Brokerage 351 California St Rm  
515  
Kramer Wilson Co Inc 25 Kearny St  
**KREUZBERGER A L & SONS 3171 21st St**  
Near Mission St, Tel 282-8903  
Krout & Schneider Inc (Ofcs) 350 Sansome St Rm  
102  
Kurotori Life Agency 1911 Fillmore St  
Kurotori & Murata Insurance Agency 1911  
Fillmore St  
L P Associates 1621 California St  
La Grone's Insurance Agency 666 Octavia St  
Lakeside Insurance Agency Inc 3150 20th Av  
La Rocca Ray Insurance 2645 Ocean Av  
Larsen Ronald T & Son 114 Sansome St Rm 622  
Lawyers Title Insurance Corp 4206 Mission St  
Lawyers Title Insurance Corp 300 Montgomery St  
Rm 1135  
Leary And Lake Inc World Trade Center Rm 330  
Lease Care Inc 701 Taraval St  
Lee Donald Y 835 Clay St Rm 100  
Lee Vera 4444 Geary Blvd Rm 201  
Lee Wong & Leong Insurance Inc 58 Waverly Pl  
Leisure Werden & Terry 701 Montgomery St  
Levine Norma G & Assoc 1 California St Rm  
2340  
Levinson Brothers Inc Insurance 1313 Russ Bldg  
Levy A J & Co Inc 833 Market St Rm 1006  
Levy Insurance Brokerage 1 Embarcadero Center  
Rm 2212  
Liberty Life Assurance Co Of Boston 216 Pine St  
Liberty Mutual Fire Insurance Co 216 Pine St  
Lincoln Insurance Marketing Corp 250 Alcoa  
Building  
Lincoln National Life Ins 1 Market Plaza Suite  
807  
Lincoln National Life Insurance Co 333 Market St  
Rm 1110  
Lithgow & Rayhill Inc 717 Market St Rm 522  
Lloyd L K & Associates 351 California St 15th Fl  
London Guarantee & Accident Co 100 Pine St Rm  
145  
Loveless & Company Inc Of Ca 601 Montgomery  
St Rm 611  
Lowe & Company 906 Mills Bldg  
Lowe John W 1042 Grant Av Rm 403  
Lui C Chark Insurance Agency 112 Waverly Pl  
Lui Carol Insurance 5709 Geary Blvd  
Lynch Donald D 550 California St Rm 503

**INSURANCE—CONTD**

M C K Associates 1409 Hobart Bldg  
M & W Insurance Fund 166 Geary St Rm 1000  
Mable Bill 159 Varennes St  
Mac Cready & Gutmann Insurance Service 220  
Sansome St 6thfl  
Machette Walter A Jr 1 California St Rm 2755  
Macpherson & Co 114 Sansome St Rm 513  
Mallory W F Associates Inc 50 Francisco St Suite  
435  
Maloney Maritzen & Johnstone 901 Kohl Bldg  
Manning Kevin T 524 Linden St  
Manufacturers' Life Insurance Co 1 Market Plaza  
Suite 1010  
Marine Office Of America Corp 100 Pine St Suite  
1300  
Marine & Overseas 220 Sansome St 6thfl  
Marinoff Insurance Agency Inc 690 Market St  
Rm 615  
Market Action Genl Ins Agcy 1242 Market St  
3dfl  
Maroevich & O'Shea Insurance 215 Leidesdorff St  
2d Fl  
Marsh & Mc Lennan Inc 3 Embarcadero Center  
15thfl  
Martin Francis A 235 Russ Bldg Rm 1272  
Martindale Insurance 215 Leidesdorff St  
Marvin Fox & Assoc 300 Montgomery St Rm  
1111  
Maryland Casualty Co 450 Sansome St Rm 1600  
Mays Insurance Agency 1485 Bayshore Blvd Rm  
452  
Massachusetts Indemnity & Life Insurance Co  
1255 Post St Rm 308  
Massachusetts Mutual Life Insurance Co 181  
Fremont St Suite 110  
**MASSACHUSETTS MUTUAL LIFE**  
**INSURANCE COMPANY, 417**  
**Montgomery St (94104) Tel (415) 981-7220**  
Massachusetts Mutual Life Insurance Co 333  
Market St Rm 3120  
Mathews & Livingston 351 California St Rm 1300  
May Richd H 550 California St Rm 505  
Maynard Earle V & Co 100 Shell Bldg Rm 2200  
Mc Carthy Winnifred C 1077 Monadnock Bldg  
Mc Gee Wm H & Co Inc 311 California St Rm  
824  
Mc Kinney J Ray & Co Inc pier 9 The  
Embarcadero N  
Meadow Don & Co 1080 Mills Bldg  
Meiji Mutual Life Insurance Co 1016 Russ Bldg  
Melodia Peter Insurance 680 Beach St Suite 304  
Merchant Hall & Co 580 Market St Suite 600  
Merrick Sheridan & Co 350 California St Rm  
1960  
Merriman E H Inc 120 Montgomery St Rm 660  
Metropolitan Life Ins Co 425 Market St 5thfl  
Metallia Charles Insurance 4120 Mission St  
Mexican Auto Insurance 517 Flood Bldg  
Midendorff Planning & Service Corp 100 Pine St  
Rm 2885  
Milbank & Associates 1 Market Plaza Suite 1010  
Miller D William Associates 114 Sansome St Rm  
1101  
Miller Lawrence N 333 Pine St Rm 204  
Minnesota Mutual Life Insurance Co 301 Junipero  
Serra Blvd  
Miranda Insurance 2890 Mission St  
Mission Insurance Group Inc 1 Market Plaza  
18thfl  
Mission Reinsurance Management Corp 333  
Market St Rm 2745  
Molina Insurance Agency 2485 Mission St  
Monarch Life Insurance 177 Post St Rm 450  
Monitor Intermediaries Inc 114 Sansome St Rm  
1212  
Montgomery & Collins Inc 50 California St Rm  
2910  
Moriwaki Imai & Fujita Inc 22 2d St 5thfl  
Morrison Insurance Serv Co 351 California St Rm  
1002  
Mortgage Guaranty Insurance Corp 3  
Embarcadero Center Suite 1650  
Motors Insurance Corp 3440 California St  
Munich American Reinsurance Co 1 Market Plaza  
Suite 2606  
Murphy Richd M 1270 Russ Bldg  
Mutual Benefit Life Insurance Co 1 California St  
Rm 2400  
Mutual Life Insurance Co Of New York The 1255  
Post St Rm 100  
Mutual Of New York Inc 1255 Post St Rm 931  
Mutual Of Omaha Insurance Co 1800 Van Ness  
Av  
Mutual Service Ins 2595 Mission St Suite 211  
Muzio-Rovero Ins Brokers 4194 Mission St  
Myers-Stevens & Co Inc 155 Montgomery St 12th  
Fl  
Nadler Phillip W & Son Ins & Realty 1942 Ocean  
Av  
National American Insurance Co 1 Market Plaza  
Suite 820  
National Casualty Co 425 California St Rm 1301  
National Flood Ins Program 351 California St Rm  
1416  
National Life & Accident Insurance Co 5319  
Mission St  
National Life Of Vermont 1 Embarcadero Center  
Suite 2410  
Neary Norman J 1726 28th Av  
Neill Roy E 614 Hobart Bldg  
Nesmith Eugene 550 California St Rm 604  
New Bedford Insurance Agency 335 Noe St  
New England Mutual Life Ins Co 50 California St  
Rm 3660  
New England Mutual Life Insurance Co 333 Pine  
St 4th Fl  
New Providence Corp 865 Wells Fargo Bk Bldg  
New York Life Ins Co 100 Pine St Rm 2800  
**NEW YORK LIFE INSURANCE, Alcoa**  
**Building 1 Maritime Plaza, Suite 750,**  
**Tel 393-6200**  
New York Life Insurance (Claims Div) 1 Market  
Plaza Suite 701

**robin bradford personnell consultants**

• free to applicants • all office positions • permanent & temporary

360 pine st. • 6th floor - san francisco (94104)

tel. 362-0435