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SALES AGENTS

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1910 POLK-HUSTED CO.'S

The most important necessities for a city

Good Railways	A Good Hotel
Plenty of Pure Water	A First-class Newspaper
Cheap Fuel	Good Banks
Economical Lighting Facilities	An Up-to-Date City Directory

The City Directory

Is the greatest source of knowledge concerning living things in the world. Everybody is represented and interested in it.

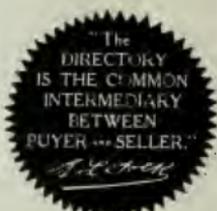
The Directory costs the subscriber 10c per week if he buys it. If he doesn't buy it, he doesn't save 10c a week; for he often loses a customer or an account and at the end of the year he has paid many times what it would have cost him to enjoy all the advantages of a new up-to-date directory.

The classified lists in the City Directory form the greatest buyers' guide on earth. It is a modern, up-to-date method of getting what you want.

The Directory represents the city and all its interests.

Are you doing your share to promote the progress of the community?

Show your public spirit by making the Directory a creditable representation of this city.



Polk-Husted Directory Co.

Oakland, Cal.

"HEALTH CULTURE"

DON'T TAKE PATENT MEDICINES
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"Health Culture" is the name of a new book. It teaches the principles of life, health and longevity. It gives a brief treatise on how to recover and retain health and youth. 135 pages, 28 illustrations, \$1 per copy. It is worth \$1,000 to anyone.

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