

J. H. PIERCE
NOTARY PUBLIC

E. B. PIERCE

J. H. PIERCE & CO.

PHONES: OFFICE
OAKLAND 1504

RESIDENCE
OAKLAND 8675

TRADE
'61

MARK
'65



LEST WE
'98



FORGET
'99



GENERAL AGENTS

REAL ESTATE INSURANCE LOANS, ETC.

1115 BROADWAY
ROOMS 5 AND 6

OAKLAND

RESIDENCE AND BRANCH OFFICE 802-804 MADISON STREET, N. E.
CORNER FIFTH STREET.

WE SELL, RENT AND BUILD; HAVE OUR OWN PROPERTIES;
ALSO BOND AND IMPROVE.

IN FACT WE HAVE A BUILDING DEPARTMENT, BUSINESS
CHANCE, FIRE INSURANCE, LIFE INSURANCE, LOAN, NOTARIAL AND
PENSION. HENCE WE CAN SUPPLY A CUSTOMER WITH A LOT, DE-
SIGN A HOUSE, BUILD IT, INSURE IT, INSURE HIS LIFE, GET A PEN-
SION FOR HIM (IF HE IS ENTITLED), MAKE HIM A LOAN, EXECUTE
HIS LEGAL PAPERS, AND IT IS NOT A JOKE, WE CAN FURNISH HIM
A WEDDING, SET HIM UP IN BUSINESS, AND DO ALL AT OUR COSY
OFFICE.

IN FACT OUR "GENERAL AGENCY" MEANS ANYTHING THAT HAS
AN HONEST DOLLAR IN SIGHT. WE WILL TRY TO MAKE IT A
PROFITABLE VISIT, AND WE PLEDGE IT TO BE A PLEASANT ONE.

CALL WHEN YOU NEED US.

OAKLAND.

City of wondrous growth and highest aim—City of sages, who teach the
paths to fame—City of homes and churches, proud of its good name—City of
harbors, made, making and to be—City where railways find the Western sea—
City where wealth untold flows full and free—Grandest of earth our giant
trees have grown—Like them our city yet shall be the greatest ever known.